

Consultas announces new ownership structure



On 1st February Jotron AS took over as the main owner of Consultas AS.

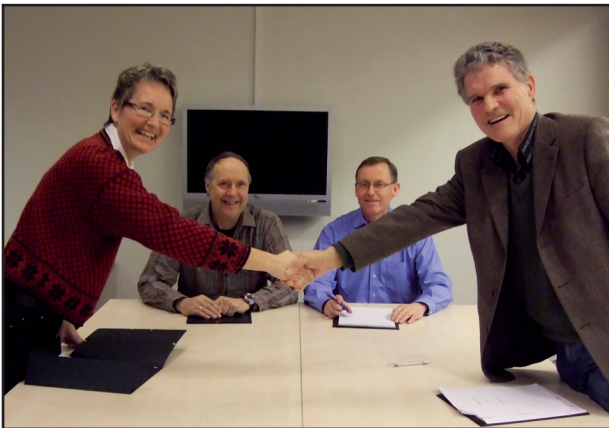
The company will remain as a separate entity, but change its name to Jotron Consultas AS and become a member of the Jotron Group.



The Jotron Group with its head office in Larvik, Norway, develop and manufacture communication products for the maritime and aero markets. The main maritime products, which comply with the requirements of the Global Maritime Distress & Safety System, known as GMDSS, are EPIRB's, SART and VHF radios. For the aero market the products offered are high performance VHF and UHF radios for both civil and military ATC purposes.

Jotron Phontech AS is located in Horten and is responsible for the Phontech range of Internal Communication and PA/GA systems for merchant ships and the Oil & Gas Offshore Industry.

The Group's maritime products are sold through authorized representatives in more than 60 countries around the world. In addition Jotron subsidiary companies located in the UK, Singapore and Houston ensure close communication with the market and quick and easy access to strategically located stock. To supplement this network Jotron has trained personnel from more than 200 companies to provide world-wide service for Jotron products.



From left to right: Merete Berdal, Chairman of Jotron AS, Steinar Jovall, Werner Hansen, Haldor Hole.

Under the company name Jotron Consultas AS, we will continue our strong focus in strengthening our position as a quality provider of a wide variety of maritime software.

The Consultas Loading Computer, introduced in 1972, meets the industry standards for loading calculations on most types of ships and rigs, and provides users with an efficient calculation and reporting tool. The new generation loading program is currently undergoing development and will gradually be presented to the market in a 3D version.

The various ship management software products, first introduced in 1974, will also continue their development of new generation software to meet the expectations of our current client base for new and improved features and to maintain their competitive position in the industry.

Besides software, Jotron Consultas will also continue as a provider of PC hardware for onboard use (single PCs and entire networks). The Company has, since it first started trading, offered HP's (now HP Compaq) PC models suitable for onboard use.

Our PMS Service unit, offering training courses, database construction and onsite consultancy work, is facing strong demand and becoming a very valuable service product to our customers.

"Through Jotron's sales network we will aim at improving our global visibility and thereby reach out to new clients and markets worldwide. We are all looking forward to working in conjunction with the Jotron Group and see this as a vital step in developing the Company's existing client base and strengthening our market position", says Morten Kjørnum, Managing Director, Jotron Consultas AS.